

Are you looking for a fun and gratifying way to make some extra cash this holiday season? Do you look forward to holiday traditions year after year?

Maximize your holiday earnings potential by joining the Hickory Farms and Headway team!

We are currently seeking **Seasonal Store Managers** to create the memorable retail experience that defines the Hickory Farms tradition of quality and excellence. As a part of our team, you will be an integral part of preserving beloved holiday traditions and crafting new ones through promoting high quality food products and gift sets.

Your main responsibility will be the overall management and operation of the store. Additionally, you will dedicate yourself and your team to following our selling strategy of actively greeting shoppers and engaging them in a process carefully crafted to generate a high volume of sales. As a Store Manager, you will receive your **pay on a weekly basis**, as well as a **generous 40% discount on all retail products**.

Why You'll Enjoy Working for Us

- We offer a competitive hourly wage and 40% employee discounts on all retail products you cherish (and sell)
- We pay our managers weekly (Every Monday)
- Stay Bonus Program: We will pay you, after the season ends, \$1.00 for every hour worked. You must finish the season to qualify.
- Sales Bonus Program: Store Managers whose assigned location meets the bonus guidelines will be eligible to receive \$250 for 102%-108% of sales plan achieved, or \$500 for 108.01% or higher of sales plan achieved.
- 40 hours per week. Some weeks may be over 40 hours, per Regional or Area Manager discretion.

As a Team Member with Hickory Farms, you will...

- Meet sales objectives, merchandising standards, manage operations, hire and recruit staff at assigned location
- Manage inventory and loss prevention; with the ability to prevent and control cash shortages and missing deposits
- Ensure adherence to company set guidelines and policies
- Recruit, interview, and hire Sales Associates in partnership with the Area Manager
- Create and maintain a friendly and inviting work environment with a customer-first atmosphere
- Train Sales Associates in all processes of sales and operations
- Implement all of our retail selling strategies and guidelines

What We Need from You

- High school diploma or GED
- Strong successful background in retail sales management
- Excellent teamwork and interpersonal communication skills
- Ability to work required shifts and store open hours from October through December 2019 with the flexibility to visit the holiday store on short notice and at off-hours (including nights and weekends)

- Ability to lift 25-50 pounds, kneel down, and stand for long periods of time
- Reliable transportation
- Passion for people and loyalty to the brand

All Hickory Farms seasonal staff will work as employees of Headway Workforce Solutions.

About Hickory Farms.....Hickory Farms has been committed to providing unique food gift ideas since 1951. For 67 years we've offered gift baskets and specialty foods that families across the country enjoy.

To learn more about our brand visit: <http://www.hickoryfarms.com/about-us.html>

Headway Workforce Solutions provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. In addition to federal law requirements, Headway Workforce Solutions aligns with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.